OSRAM EINSTONE® brings the offline and online worlds together using intelligent transmitter units known as beacons, thereby enabling the implementation of location-based services. The lighting installation provides a stable, secure and low-maintenance beacon infrastructure for these services. With EINSTONE® Smart Infrastructure and EINSTONE® Smart Retail, we can supply everything you require for your individual applications – from single components right through to complete solutions.





Comprehensive customer understanding for an exceptional customer experience

### **EINSTONE® Smart Retail**

The EINSTONE® Smart Retail Solution offers retailers a holistic view of the customers. The intelligent combination of digital customer loyalty program, location-based marketing and the connection to CRM and POS systems will allow them to increase their revenue and the brand loyalty of their customers. Furthermore, our offering will create the ideal circumstances for custom omni-channel marketing.

### **EINSTONE® Smart Infrastructure**

Lighting installations form the basis for our EINSTONE® Smart Infrastructure. Permanently supplied with power, the EINSTONE® beacon modules give you a stable and secure solution that is directly connected to the lighting installation. Not only does this ensure an ideal placement of beacons, it also reduces the necessary level of maintenance (and the associated costs) to an absolute minimum. EINSTONE® provides the basis for implementing a whole range of location-based applications in indoor facilities.

www.osram.com/einstone



The EINSTONE® Smart Infrastructure forms the basis for a variety of indoor location-based services. Combining the lighting installation with permanently powered beacons turns it into a positioning system.

### **Benefits**

# High signal quality

- Strong and stable signals: iBeacon<sup>™</sup>, Eddystone<sup>™</sup> URL (Physical Web<sup>™</sup>), Eddystone<sup>™</sup> UID, AltBeacon<sup>™</sup>
- Homogeneous distribution (through arrangement of the lighting installation)

# **Security**

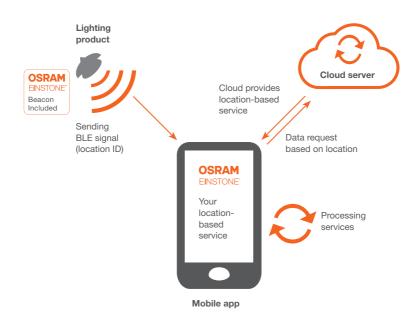
- High security and privacy standards in compliance with ISO/IEC 27018 standards
- Low risk for theft/physical manipulation due to integration in lighting installation

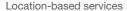
### Low costs

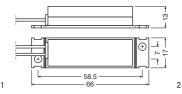
- Low maintenance costs
- Integrated in existing lighting infrastructure

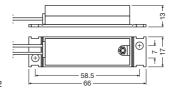
# Easy management

- Beacon management & remote manageability via backend
- Over-the-air update management
- OSRAM firmware with energy management











Product name	GTIN (EAN	)	V	W	Α	AC DC	IP	Ţ	a	<b>f</b> Battery	
EINST-CVT-KIB2	405289998	36923	560	<1	0.01	DC	IP65	0	+45	2 x NiMH	integrated
EINST-CVT-KIN2	405289998	36961	560	<1	0.01	DC	IP65	0	+45	-	integrated
EINST-CVT-KUB2	405289998	36947	560	<1	0.01	DC	IP20	0	+45	2 x NiMH	external
EINST-CVT-KUN2	405289998	36985	560	<1	0.01	DC	IP20	0	+45	-	external
Product name	X						[mm]	b [mm]	↑ h [mm		No.
EINST-CVT-KIB2	+4 dBm	100	.2000 ms	iBeacor Eddysto	n / AltBea one	con /	66	17	13	12	1
EINST-CVT-KIN2	+4 dBm	100	.2000 ms	iBeacor Eddysto	n / AltBea one	con /	66	17	13	12	1
EINST-CVT-KUB2	+4 dBm	100	.2000 ms	iBeacor Eddysto	n / AltBea one	con /	66	17	13	12	2
EINST-CVT-KUN2	+4 dBm	100	.2000 ms	iBeacor Eddysto	n / AltBea one	con /	66	17	13	12	2

### **Product benefits**

- Homogeneous distribution
- (ideal grid in lighting installation)
- Low maintenance effort
- Integrated in existing lighting infrastructure
- High level of privacy standards
- Low risk of physical manipulation due to integration in lighting installation
- Beacon management and remote manageability via backend
- Over-the-air update management
- OSRAM firmware with energy management
- Broadcast of up to five iBeacon<sup>™</sup>, AltBeacon<sup>™</sup> or Eddystone™ frames together or just the ones you want

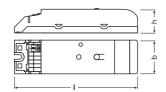
### Areas of application

- Location-based services
- Proximity marketing
- Loyalty programs
- Customer analytics



# **EINSTONE®** basic

Location-based services





Product name	GTIN (EAN)	V	W	Α	AC DC	IP	Ta			
EINST-BASIC-BUN2	4052899989641	230	0.05	0.004	AC	IP20	-20+60	exterr	external	
EINST-BASIC-BIN2	4052899989634	230	0.05	0.004	AC	IP20	-20+60 integrate		ated	
Product name	X	•			[mm]	b [mm]	h [mm]	4	No.	
EINST-BASIC-BUN2	+4 dBm 100	2000 ms	iBeacon / Eddyston	AltBeacon / e	118	30	21	25	1	
EINST-BASIC-BIN2	+4 dBm 100	2000 ms	iBeacon /	AltBeacon /	108	30	21	25	1	

### **Product benefits**

- Homogeneous distribution
- (ideal grid in lighting installation)
- Low maintenance effort
- Integrated in existing lighting infrastructure
- High level of privacy standards
- Low risk of physical manipulation due to integration in lighting installation
- Beacon management and remote manageability
  via backend
- Over-the-air update management
- OSRAM firmware with energy management
- Support of various Beacon standards
- Broadcast of up to five iBeacon™, AltBeacon™ or Eddystone™ frames together or just the ones you want

# Areas of application

- Location-based services
- Proximity marketing
- Loyalty programs
- Customer analytics